Discover - Market & Communicate Your Product Effectively

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TASK SEQUENCE	Planning	Foundation		Identity		Experience		
SK SE	CLARIFYING	RESEARCH	STRATEGY	AURAL	VISUAL	MESSAGES	CONTENT	COLLATERAL
TASKS	Project Plan	Company Business history, Present situation, Long-term vision, Near-term mission, Business goals, Company values, Strengths & Weaknesses Products & Services Offerings & Attributes Market Supply chain & distribution, Market trends & dynamics, Market place, Traditional competitors, Non-traditional competitors, Opportunities & Threats Customers Customers Customers want, Current customer perception, Demographics, Psychographics, Customer profile	Architecture Company, Product families, Products, Partners, Ingredient brands The Filter Attributes & Benefits Position Industry context, Product category, Category segment, Point of difference	Names Company & Products Taglines Company & Products	Logo Device Standard & Reversed Typefaces Display & Text Colours CMYK, RGB, Hexidecimal Design System Lines, Spacing, Framing	Key Messages The Story	Copy Promotional & Technical Imagery Photography, Diagrams, Renderings, Line-art Logos EPS, PNG, TIFF, GIF	Stationery Business cards, Letterhead, Faxhead, Envelopes Templates Environment Buildings, Signage, Vehicles Promotional Website, Sales presentation, Brochures, Company profile Technical Product manuals, Specifications
DELIVERABLES	PROJECT PLAN	FOUNDATION REPORT	STRATEGY DIAGRAMS	IDENTITY PRESENTATION	N	BRAND BOOK	ASSETS GUIDE	FINAL OUTPUTS
	All preliminary project management work & collection of company & product info which the company may already have.	An A4 report including all gathered research data. Also a diagram which hilights and summarises the key findings from each sector.	Diagrams of the company & product architecture, and its unique position in the market.	A presentation of the brand concepts showing the messages and visual identity presented as a complete brand story. All visual components specified including logo device, typefaces, colours and the design system which ties it all together.		This is the distillation of the product attributes, and customer benefits, resulting in strong succinct key messages.	A document explaining the use of all brand assets. Accompanied by all assets supplied to client in useable formats on disc.	The agreed final media outputs which will present and sell the product, service or company in the best light to the customer.

